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## UPDATE

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June 15, 2011

### **WE'RE MOVING!!!!**

On **June 20, 2011**, the Saskatchewan Milk Marketing Board (SaskMilk) will be relocating. **Please make note of the new address, telephone and fax number.**

**SaskMilk  
444 McLeod Street  
Regina, SK S4N 4Y1  
Telephone (306) 949-6999  
Fax (306) 949-2605**

### **QUOTA EXCHANGE**

The market-clearing price established for the June, 2011 Quota Exchange was **\$29,200.00**.

The next Quota Exchange will be held on July 15, 2011. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, July 6, 2011. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

Just a reminder to producers that when making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase.

The results of the Quota Exchange are outlined in the following Table.

### JUNE, 2011 QUOTA EXCHANGE RESULTS SUMMARY

<b>Market Clearing Price per kilogram of butterfat</b>	<b>\$29,200.00</b>
<b>Daily Kilograms offered to Purchase</b>	<b>60.00</b>
<b>Kilograms offered to Sell</b>	<b>77.37</b>
<b>Kilograms sold</b>	<b>17.00</b>
<b>Number of Producers</b>	
- offered to purchase	2
- purchased quota	1
- offered to sell	4
- sold quota	3

### JUNE, 2011 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative Buyers	No. of buyers
27,449	1	1	3.00	3.00	-57.00	60.00	0.00	2	0
27,500	1	2	3.10	6.10	-53.90	60.00	0.00	2	0
28,500	0	2	0.00	6.10	-53.90	60.00	43.00	2	1
<b>29,200</b>	<b>1</b>	<b>3</b>	<b>27.40</b>	<b>33.50</b>	<b>16.50</b>	<b>17.00</b>	<b>17.00</b>	<b>1</b>	<b>1</b>
30,350	1	4	43.87	77.37	77.37	0.00	0.00	0	0

### TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
May	16	12	16,293
June	17	14	17,870
July	12	9	7,641
August	7	7	6,926
September	15	21	28,149
October	15	12	18,550
November	23	21	31,871
December	25	26	33,472
January/11	27	20	29,306
February	25	19	25,424
March	38	34	37,078
April	21	14	20,912
May	14	16	17,747

**OVER QUOTA (OVER 10 DAYS) REPORT BY MONTH**

<b>MONTH</b>	<b># OF PRODUCERS</b>	<b>KGS BUTTERFAT</b>
April	16	3,158
May	9	2,330
June	5	360
July	4	504
August	0	0
September	0	0
October	1	2
November	2	615
December	1	307
January 2011	0	0
February	2	134
March	0	0
April	1	104
May	2	185

**SUMMARY REPORT OF CREDITS AS OF May, 2011 – 184 PRODUCERS**

<b>DAYS</b>	<b># OF PRODUCERS</b>	<b>POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)</b>
+10	2	1,291
+ 5 to +10	16	9,676
0 to + 5	24	4,293
<b>TOTAL</b>	<b>42</b>	<b>15,260</b>
<b>DAYS</b>	<b># OF PRODUCERS</b>	<b>NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)</b>
-20	24	-50,076
-15 to -20	26	-70,684
-10 to -15	28	-52,572
-5 to -10	34	-33,275
0 to -5	30	-9,846
<b>TOTAL</b>	<b>142</b>	<b>-216,453</b>

**LOST OPPORTUNITY REPORT**

<b>MONTH</b>	<b># OF PRODUCERS</b>	<b>LOST OPPORTUNITY (KGS OF BUTTERFAT)</b>
April	5	3,319
May	5	4,097
June	5	4,108
July	6	4,673
August	10	7,398
September	8	3,646
October	10	5,986
November	33	25,200
December	20	6,612
January, 2011	18	3,201
February	20	5,047
March	13	2,251
April	20	5,157
May	24	6,688

**WEIGHTED AVERAGE COMPONENT TESTS & PRICES May, 2011**

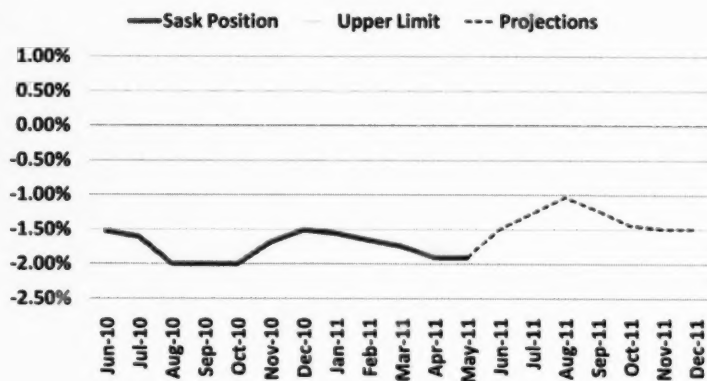
<b>Components</b>	<b>Average Test</b>	<b>Price per kilogram Class 1 to 5</b>
Butterfat	3.7946	\$11.534592
Protein	3.2695	\$8.534592
Other Solids	5.7048	\$1.222823

Based on the average component tests for the province, the average price received was \$78.6483 per hectolitre. **The average butterfat price received per kilogram was \$20.72.**

**SASKATCHEWAN MILK POOL RESULTS May, 2011**

Milk Sale Revenue	\$ 15,627,148.32
Western Milk Pool	\$ +28,372.48
Audit Adjustment	\$ -1,170.70
Dairy Farmers of Canada Skim Off	\$ -18,225.64
Plant of Last Resort Service	\$ -56,437.42
<b>Total Pool Value</b>	<b>\$ 15,579,678.04</b>

## SK Milk Production



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### **FORM DEADLINES TO BE STRICTLY ENFORCED**

Producers, please be reminded of the following deadlines for submitting forms to the Board office. All forms must be 100% complete to be considered. **These deadlines will be strictly enforced by the Board, no exceptions.**

When mailing, faxing or emailing forms to the Board, producers should call the Board office to ensure that their forms have been received prior to the deadline.

1. Private Quota Transfers – forms due by 11:59p.m. on the 6<sup>th</sup> day of each month for an effective date of the 1<sup>st</sup> day of the following month. This deadline also applies to farm name changes and moving to new production facilities.
2. Quota Exchange Bids – forms due by 11:59p.m. on the 6<sup>th</sup> day of each month for an effective date of the 1<sup>st</sup> day of the following month
3. Transfer Credits – forms due by 11:59p.m. on the 20<sup>th</sup> day of each month for an effective date of the 1<sup>st</sup> day of the same month
4. Banking Information Changes – Producers changing bank account information must notify the Board of this change at least 7 days prior to the next producer payment date.

In May, Saskatchewan had a monthly CDC allocation of **750,922 kilograms** of butterfat. In the month of May, Saskatchewan production was **-259 kilograms** of butterfat **under** and cumulatively **under** by **-168,213 kilograms** of butterfat. On a percentage basis, Saskatchewan is at **-1.91%** within our CDC allocation flexibility limits based on the Continuous Quota model. The -1.50% lower limit is in effect.

	(1) Monthly Total Production  Kgs bf	(2) Total Monthly CDC Quota Allocation  Kgs bf	(3) Monthly Over or (Under) Production  Kgs bf  col. 1 - 2 = 3	(4) Lower Flexibility Limit (1.5%)  Kgs bf  col. 9 * -1.5%	(5) Upper Flexibility Limit 1.0%  Kgs bf  col. 9 * 1.0%	(6) Cumulative Over or (Under) Production with limits  Kgs bf	(7) Cumulative Over or (Under) Production with limits  in %  col. 6 / 9	(8) Over Quota or (Lost Production Opportunity)  Kgs bf	(9) Rolling 12 Month Total Quota  Kgs bf
May-10	708,117	722,125	(14,008)	(128,956)	42,985	(121,224)	-1.41%		8,597,078
June-10	684,369	694,478	(10,109)	(128,998)	42,999	(131,333)	-1.53%		8,599,843
July-10	697,489	704,201	(6,712)	(128,936)	42,979	(138,053)	-1.61%		8,595,753
Aug-10	682,923	717,474	(34,551)	(129,144)	43,048	(172,194)	-2.00%	(410)	8,609,692
Sep-10	673,445	727,727	(54,282)	(129,713)	43,175	(172,699)	-2.00%	(53,777)	8,634,934
Oct-10	694,237	756,826	(62,589)	(129,614)	43,207	(172,830)	-2.00%	(62,458)	8,641,482
Nov-10	686,111	752,717	(66,606)	(130,059)	43,353	(146,520)	-1.69%	(92,915)	8,670,615
Dec-10	731,120	785,901	(54,781)	(130,400)	43,467	(131,008)	-1.51%	(70,294)	8,693,300
Jan-11	742,948	758,126	(15,178)	(130,878)	43,626	(135,861)	-1.56%	(10,324)	8,725,211
Feb-11	673,205	682,398	(9,193)	(131,181)	43,727	(145,054)	-1.66%	0	8,745,397
Mar-11	748,293	757,080	(8,787)	(175,333)	43,833	(153,501)	-1.75%	0	8,766,601
Apr-11	723,139	737,593	(14,454)	(175,933)	43,983	(167,955)	-1.91%	0	8,796,654
May-11	750,663	750,922	(259)	(176,509)	44,127	(168,213)	-1.91%	0	8,825,451

(1) Monthly Production in Saskatchewan

(2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward

(3) Difference between the monthly production (1) and the total monthly quota (2)

(4) The Lower Flexibility Limit is -1.5% of Rolling 12 Month Total Quota (9)

(5) The Upper Flexibility Limit is 1.0% of Rolling 12 Month Total Quota (9)

(6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)

(7) Equal to Column (6) expressed as a percentage basis within the flexibility limits

(8) Over Quota or (Lost production opportunity) outside of flexibility limits

(9) Total Monthly CDC Quota Allocation for the previous 12 months

## **QUOTA LISTING SERVICE**

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SMMB office at (306)787-5319. All prices and negotiations will be independent of the SMMB.

### **Quota &/or Cows wanted to Purchase**

- Wanted: 40 fresh cows with 14,600 kg b.f. Contact Pieter or Jan. Phone or Fax (306) 329-4686
- Quota wanted up to 100 kg of daily quota for mid to late summer. Contact (306) 947-4702 or (306) 221-9083
- Wanted – baby calves one week and older, also some started calves up to 800 lbs. Contact Ralph Lesage @ (204) 745-7917
- Wanted – Dairy Cows or bred heifers. Call anytime/leave message (604) 855-2731 or (306) 867-2176
- Wanted to purchase cows and quota. Contact Ken (306) 229-4591
- Holstein bull calf buyer serving Saskatoon and area. Competitive pricing and bi-weekly pickup. Call Dave Neels (403) 635-1415.

### **Quota & Cows for Sale**

- **RARE FIND in Saskatchewan!** Going concern dairy within 40 minutes of Saskatoon. 100 cow drive thru free stall barn with double 3 parlor. 119.21 kg daily quota. 633 acres deeded with 80 acres of lease all in a block. 200 gallon per minute well with reverse osmosis system that supplies house, trailers, barn, corrals and parlor. Includes all buildings, livestock, dairy equipment and farm equipment. Price \$5,590,000. For more details call Wes Lehmann (306) 232-7725; Brian Roth (306) 232-7784 or Rosthern Agencies (306) 232-5525.
- For sale - Rivercrest Land & Cattle: Dairy Cows for sale. Fresh and springers. Registered or Grades. Can fill any order for any amount. Call Tom @ cell (306) 220-0498 or farm (306) 225-4423.
- For sale - Breeding bulls available from high producing Vg/Ex dams. Call Johan de Haan @ Ostara Holsteins Ltd. (306) 778-3992 or (306) 750-7273.

### **Equipment For Sale**

- New Dairymaster Parts available. Grain tank, auger and hydraulics for bale handler. Call Johan de Haan @ Ostara Holsteins Ltd. (306) 778-3992 or (306) 750-7273.
- 3000 gallon Mueller HiPerform milk tank with cooling condensers and compressor. Contact Holstein Haven Ltd. (306) 228-2921 or (306) 228-3846.
- 2004 JD 567 round baler twine or mesh wrap; 2003 macdon haybine with crimper; hay rake. Contact Daniel Strom (306) 354-2635 (home) (306) 630-4066 (cell) email: [dan\\_astrom@hotmail.com](mailto:dan_astrom@hotmail.com)

- Alfa Laval Agri Maestro Double ten milking parlor made for double seven at present. Contact Holstein Haven Ltd. (306) 228-2921 or (306) 228-3846.
- Like new Knight Reel – Auggie 3250 Stationary Feed Mixer with 15' Conveyer & Electronic Scale – Phone (306) 280-6408
- - manure dumplids 4' x 8' - \$400 each  
 - 1 – 2,000 imp. gal poly water tank - \$500  
 - 160 cozy cow mattresses 64" - \$25 each c/w heavy duty cover  
 - various swing gates 4 and 5 bar, 10 to 14 ft.  
 Call Frans @ (306) 826-5776 – home or (306) 823-7262 – Cell
- 2000 U.S. Gallon Alfa-Laval Milk Tank with cooling condensers and compressors. Contact Ferch Farms (306) 736-2205.
- Dairy Equipment for Sale: 1 18" x 10' belt conveyor; 6 Waikato milk meters; 6 Delaval milk machines with vacuum pulsators; Delaval vacuum pump with 7.5 hp motor. Contact Lloyd Sawatzky, Saskatoon, SK Phone (306) 239-4818. Cell (306) 281-2247.
- Harvestore, Goliath and Hercules unloaders; 6 Tru test milk meters; Surge Electrobrain parts; Mueller tank parts. Contact Leonard Blocka (306) 764-8439 or cell (306) 960-6608.
- 16 Waikato milk meters \$250 each; 5,000 gallon new Delaval bulk tank, made in U.S.A. \$50,000. Contact Corman Holsteins (306) 933-4608

### **Feed For Sale**

- 500 acres of alfalfa/grass mix. 60 miles south of Moose Jaw. Can cut and bale to your needs, as far as stage of the crop, etc. Can haul bales as well. Contact Daniel Strom (306) 354-2635 at home or (306) 530-4066 cell; email me at [dan-astrom@hotmail.com](mailto:dan-astrom@hotmail.com)
- Large round straw bales. Hague area. Can deliver. Contact Mel Foth (306) 232-3462.
- 1,400 forage hay bales for sale with test results at Ardill, SK (60 km. south of Moose Jaw). Contact Daniel Strom @ (306) 354-2635 or email [dan-astrom@hotmail.com](mailto:dan-astrom@hotmail.com)
- Pure Alfalfa hay for sale. 2010 crop – no rain. Protein 18.8 (Winnipeg test). Organic crop. Wt. average 1,650 lbs. Phone (403) 803-9117.
- 445 Alfalfa Brome Bales \$60.00/ton – excellent quality; 347 medium quality \$40/ton; 175 poor quality \$20/ton. Phone Wayne (306) 847-4450 (home) or (306) 963-7792 (cell). Bales are located at Liberty, SK.
- Hay for sale: Alfalfa or alfalfa/grass...3,000 round bales. Contact Simon Mandel (403) 664-9525.
- 155 hard core 1000 lb bales of 95% Alfalfa for sale. 3<sup>rd</sup> year crop, no chemicals used. A bit rich for most horses and meat cattle. Good for dairy cows. Located in Bulyea, 1 hour north of Regina. Can arrange for loading. Contact Brenda @ (306) 725-3367.

- For sale: 70 second cut Alfalfa round bales. Net wrapped, no rain, 19.9 protein 1650 lbs. Call (306) 948-2395 Biggar, Saskatchewan.
- Alfalfa for sale. Contact Ron (306) 477-2570 or Ken (306) 374-8980.
- All Large square bales: Flax (awesome for wind break); Canola straw and Greenfeed. Call Jake Boot (306) 867-9926 or (306) 867-3899.
- 2<sup>nd</sup> cut alfalfa round bales, net wrap. Est. 1400 lbs.; Analysis available; Protein 19.76%. Phone or fax (306) 228-3727; Unity, SK
- 6 quarters of hay/alfalfa available for long-term contract – you specify the preferred mix and handling. Ten minutes north of Estevan (306) 634-4382.
- 134 top quality 2<sup>nd</sup> cut alfalfa hay bales, very clean, all leaves intact. Call for more info. Taking offers (306) 276-2003 Nipawin
- Dairy Quality Hay 4 Sale – delivered. Contact Dale @ (204) 638-5581. Dauphin, Manitoba.
- 50 Acres Greenfeed barley for sale in Bellevue area (63 day barley seeded July 5). Fields are clean. Can sell standing or baled. Taking offers. Contact Andy Grenier at Home: (306) 423-5682 or Cell: (306) 233-7835.

#### Miscellaneous

- **KLOK HOOF CARE** is now serving southern Sask. Trained and certified at the Dairyland Hoof Care Institute and again at Iowa State University Vet School! Competitive rates! Contact William Klok @ (403) 894-9587 or [klokhooftcare@gmail.com](mailto:klokhooftcare@gmail.com)
- First year med student in Saskatoon is looking for a summer job on a dairy farm. Would prefer to stay in the Saskatoon area. Contact Taija Watson (306) 280-5332.
- **Attention: Farm Help Needed?** Actyl Group is Canada's leader in Workforce Solutions and Recruitment and Immigration. We can help solve your labour requirements through the Foreign Worker Program by supplying your farm operation with experienced (veterinarians), skilled, hard working candidates. Several of our clients in Saskatchewan have had excellent results. Please visit our website [www.actyl.com](http://www.actyl.com) or contact Trevor Steinke at (306) 569-7935 [tsteinke@actyl.com](mailto:tsteinke@actyl.com)
- Hoof Care Trimming. Modern one of a kind trimming chute. Cattle, horses, donkeys, llamas. 22 years trimming experience. Box 35, Moose Jaw, SK. Telephone (306) 694-4234; cell: (306) 631-8013.

**Miscellaneous - Wanted to Purchase**

- Used Nasco breeding wheel. Contact El-Nell Farms Ltd., Darren Haupstein @ (306) 842-5655
- Wanted: 300-400 gallon used bulk tank. Call Harvey (306) 842-4701
- Milk Cooling Compressors or bulk tank with milk cooling compressors. Contact Darcy Loewen @ (306) 493-8201 or (306) 493-7631.
- Used bulk tanks, all sizes. 300-600 preferred. Abe Buhr, 18 Westcott Bay, Brandon, Manitoba R7B 2V6 Phone (204) 727-3074.

**FREQUENTLY ASKED QUESTIONS*****What is the maximum amount of transfer credits that I can transfer out in a month?***

The maximum transfer credits a producer can transfer out in a month are equal to what the producer's cumulative under position was in the previous month. You can only transfer out to a cumulative position of zero credits.

***What is the maximum amount of transfer credits that I can transfer in?***

There is no limit to the amount of credits that can be transferred in within a rolling 12 month period. The only limit when transferring in credits would be to not drop below the -30 credit day limit (**-20 credit days effective the end of November**) at the end of each month or you will have lost the opportunity to carry-forward those credits to produce that milk in the future.

**SaskMilk BOARD OF DIRECTORS**

	<b><u>PHONE</u></b>	<b><u>EMAIL</u></b>
Blaine McLeod - Chair	(306) 756-2775	<a href="mailto:rb.mcleod@sasktel.net">rb.mcleod@sasktel.net</a>
Melvin Foth – Vice Chair	(306) 225-4678	<a href="mailto:fvl@sasktel.net">fvl@sasktel.net</a>
David Entz	(306) 741-0632	<a href="mailto:davidentz3662@gmail.com">davidentz3662@gmail.com</a>
Jack Ford	(306) 328-4700	<a href="mailto:jackford@sasktel.net">jackford@sasktel.net</a>
Jason Wildeboer	(306) 249-4358	<a href="mailto:skunkhollow@yourlink.ca">skunkhollow@yourlink.ca</a>
Isaac Klassen	(306) 249-4435	<a href="mailto:isaac00@sasktel.net">isaac00@sasktel.net</a>
Jim Ross	(306) 697-2232	<a href="mailto:jimleeholsteins@sasktel.net">jimleeholsteins@sasktel.net</a>
Juliann Lindenbach	(306) 771-2776	<a href="mailto:robella@sasktel.net">robella@sasktel.net</a>
Sheldon Peifer	(306) 862-9470	<a href="mailto:dspeifer@sasktel.net">dspeifer@sasktel.net</a>

For further information, please contact the SaskMilk office.

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